



Curriculum vitae W.J. Cornelissen

Name: Cornelissen, Wilhelmus Jan

Date of birth: 16 February 1952

Nationality: Dutch

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Key qualifications

Willem Cornelissen has been involved in development co-operation for well over 25 years, of which 12 years of long term assignments. After having been employed by the United Nations and -later- the Netherlands Ministry of Foreign Affairs, he joined the then Netherlands Economic Institute (nowadays Ecorys) for short-term consultancies in the area of agricultural and development economics. In the late 1990s his professional interest shifted towards macro-economics, public sector institutional development and public finance and in 2001 he joined SEOR B.V, a company of the Rotterdam School of Economics of the Erasmus University Rotterdam. In 2003, he obtained a Master's degree in Public Administration at the Erasmus University with a thesis on Performance Indicators for Good Governance. In 2006 SEOR BV appointed him as manager of international economics.

Since 2006, on behalf of the European Commission he has been and still is one of the key trainers on public finance management and budget support modalities. The Netherlands Ministry of Foreign Affairs requested Willem Cornelissen to provide coaching and advisory services on public finance matters to the Royal Netherlands Embassies in Managua (2003-2006), La Paz (2004 - ongoing), Bogotá (2005 - ongoing) and Lusaka (2007- ongoing). Willem Cornelissen is a well-known evaluator of international development assistance.

Willem Cornelissen is fluent in Spanish and English. He has sound skills in evaluative assessments, PEFA assessments, course facilitation and lecturing. He is both a team player and a team leader.



Education:

2003

Master's degree in Public Administration, Erasmus University, Rotterdam. Main Subject: Policy and Politics
Subsidiaries: Management and Finance of the Public Sector

1980

Master's degree in Social Geography, Free University, Amsterdam. Main subject: Social Geography of Developing Countries (Regional Planning and Development Economics). Subsidiaries: Development Economics and Anthropology.

Other training:

2008

Public Expenditure and Financial Accountability (PEFA) trainer; World Bank PEFA Secretariat, Washington

2007/08

Advanced Spanish. Instituto Cervantes level 'C1'

2004

'Interactive teaching methods'. Boertien and Partners, Bussum, the Netherlands.

1992

'Management in Practice', Boertien and Partners, Bussum, the Netherlands.

1986

'Management of Development Projects', Management for Development Foundation, Ede, the Netherlands.

1980

'Regional Implications of Economic History of Latin America', University of Amsterdam, the Netherlands.

Languages:

Mother tongue **Dutch**
Other language(s)

Self-assessment
European level ()*

Spanish

English

French

German

Understanding		Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production	
	C2		C2		C2		C2
	C2		C2		C2		C1
	B1		B2		A2		A2
	B1		B2		A2		A2

(*) Common European Framework of Reference for Languages

Membership of professional societies:

Member of the Society for International Development, Rome



Countries of over 12 months work experience (accumulated):

Bolivia, Chile, Malawi, the Netherlands, Nicaragua,
Panama, Peru

Countries of less than 12 months work experience:

Albania, Angola, Bangladesh, Barbados, Colombia,
Dominica, Dominican Republic, Ecuador, Egypt, El
Salvador, Georgia, Guatemala, Honduras, Jamaica, Kenya,
Kyrgyz Republic, Lesotho, Mexico, Mozambique,
Namibia, St.Lucia, St.Vincent and the Grenadines,
Senegal, Spain, Surinam, South Africa, Sri Lanka,
Swaziland, Tanzania, Uganda, Ukraine, Uruguay,
Vietnam, Zambia, Zimbabwe.

Employment record:

2001-date

Employer	SEOR B.V. (Erasmus University Rotterdam)
Present Position	Manager International Economics
Duties	(Management of) assignments in the field of macro and international economics. Specialization: evaluations, international development assistance, public administration.

1987-2001

Employer	Netherlands Economic Institute (currently: Ecorys), the Netherlands
Position	Project Co-ordinator, Division of Macro and Sector Policies.
Duties	Co-ordination (including portfolio management) of assignments in the field of rural and institutional economics, sector policies, appraisal and evaluation techniques.

1985-1987

Employer	Ministry of Foreign Affairs, Directorate-General for International Co-operation (DGIS), the Netherlands.
Position	Agricultural Planner at the Ministry of Agriculture, Malawi.
Duties	Technical Adviser on price policy for agricultural produce, input and produce marketing (at national level), crop diversification and food balance analysis.

1981-1985

Employer	United Nations Department of Technical Co-operation for Development (DTCD), (UN Department for Economic and Social Development), New York.
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	Position	Agricultural Planner at the Ministry of Agriculture, Malawi (1983-1985).
	Position	Regional Planner / Associate Expert at the Planning Ministry, Panama (1981-1983).
1978-1980	Employer	Free University, Amsterdam, the Netherlands.
	Position	Junior Staff Member, Mexico and the Netherlands.
	Duties	Participation in the development of an evaluation methodology for the Mexican Integrated Rural Development Programme PIDER.

Assignment details:

2008-ongoing	The Netherlands, Germany, Uganda, Benin, Peru – Team leader of the evaluation of the Dutch – German international delegated co-operation programme “Energizing Development” (EnDev). Desk study and three field studies. (Netherlands Ministry of Foreign Affairs)
2007-2008	The Netherlands – Evaluation of the subvention method and its application of selection criteria by the Netherland Ministry of Foreign Affairs (‘medefinancierings stelsel’ - MFS) of Dutch non governmental organisations, active in development assistance (Netherlands Ministry of Foreign Affairs)
2007	Dominican Republic - Team member of mission assigned to assist the Government of the Dominican Republic to implement the Public Expenditure and Financial Accountability (PEFA) PFM Performance Measurement Framework. Comprised reporting responsibility. (Delegation of the European Commission through framework contract Ecorys, the Netherlands)
2007-2008	Trainer and facilitator of course in advanced Public Finance Management as component of the Aid Delivery Methods Training by the European Commission. Courses provided in Nicaragua and Ecuador (European Commission through framework contract ITAD, England)
2007-2008	Quality controller of all courses provided in sector approach, budget support, monitoring and performance assessment frameworks, advanced public financial management and advanced macro-economics of the Aid Delivery Methods Training. (European Commission through framework contract ITAD, England)
2006	Worldwide – Evaluation of development relevant export transactions (ORET / MILIEV). With case studies in El Salvador, Bolivia, Colombia and Vietnam (Netherlands Ministry of Foreign Affairs)

- 2005-2008* Worldwide - Trainer and facilitator of course in sector approach and budgetary support as component of the Aid Delivery Methods Training by the European Commission.
Courses provided in EC headquarters in Brussels and at EU Delegations in Bolivia, the Dominican Republic, Ecuador, El Salvador, Georgia, Guatemala, Honduras, Jamaica, Kyrgyz Republic, Uganda, Ukraine, Uruguay, Zambia. (**European Commission through framework contract ITAD, England**)
- 2005-ongoing* Colombia - Coaching and training of staff of the Royal Netherlands Embassy in Bogotá on public finance management matters. Focus: sector budget support to the environmental sector (**Embassy Bogotá, Netherlands Ministry of Foreign Affairs**)
- 2005* Team leader of worldwide evaluation of the SNV institutional change process. Evaluation of institutional capacity building and networking by SNV Netherlands Development Organisation. Field Studies in Kenya, Bolivia and Mali ((**Netherlands Ministry of Foreign Affairs**))
- 2004 – ongoing* Bolivia - Coaching and training of staff of the Royal Netherlands Embassy in La Paz on public finance management matters. Focus: budget support and poverty reduction in a decentralised PFM environment (**Embassy La Paz, Netherlands Ministry of Foreign Affairs**)
- 2004-2005* Netherlands, Bangladesh, Bolivia, Burkina Faso, Uganda, Zambia - Worldwide evaluation of the sector-wide approach as applied by the Dutch development co-operation. Principal consultant and co-author (**Netherlands Ministry of Foreign Affairs, Policy and Operations Evaluation Department**).
- 2003 – 2006* Nicaragua - Coaching and training of staff of the Royal Netherlands Embassy in Managua on public finance management matters. Focus: health sector (**Embassy Managua, Netherlands Ministry of Foreign Affairs**)
- 2003* Spain - Assessment of implementation modalities of employment mediation by the public sector. In the context of an inter-European comparison (**European Commission**)
- 2002-2004* Netherlands, Czech Republic, Nicaragua, Poland, South Africa, Tanzania – Team leader World-wide evaluation of subsidy programmes aimed at providing incentives for Municipal International Co-operation between Dutch municipalities and local governments both in developing countries and in accession countries. (**Netherlands Ministry of Foreign Affairs, Policy and Operations Evaluation Department**).
- 2002* Honduras, Nicaragua – Team leader Efficiency, effectiveness and management evaluation of the merger process of the SNV field offices in Honduras and Nicaragua (**Netherlands Development Organisation SNV**)

- 2001-2002** Netherlands, Nicaragua – Overall country evaluation of all Danish (DANIDA) interventions in Nicaragua. Responsible for methodology development and the specific studies on macro-economic performance, institutional development, decentralisation and good governance. Responsible for final analysis (2002). (**The Netherlands Economic Institute**).
- 2001-2002** Bolivia, Jamaica, Netherlands, Peru – Evaluation of the effectiveness of Netherlands support to external debt relief mechanisms. Desk and field studies (**Netherlands Ministry of Foreign Affairs, Policy and Operations Evaluation Department**).
- 2002** Surinam – Team leader Design of monitoring system of multiannual planning (MOP) to the National Plan Bureau and Ministry of Planning (**Office of the Delegation of the European Commission**).
- 2001** Netherlands – Contributions to the development of course material on poverty alleviation to staff members of the Netherlands' Ministry of Foreign Affairs (**The Netherlands Economic Institute**).
- Sri Lanka - Team leader of the mid-term review of the Integrated Resource Management Project (IRMP) in Sri Lanka. The IRMP supports the public sector implementation of a wetlands management plan under conditions of rapid urbanisation. Focus on institutional embedding, sustainability and replicability. (**Royal Netherlands Embassy at Colombo, Sri Lanka**).
- Surinam - Facilitator of a country tailor-made course on macroeconomics, programme aid and planning instruments. Participants: staff of the Royal Netherlands Embassy, and Surinam public sector institutions (Planning Bureau, Central Bank, Ministry of Finance) (**Netherlands Ministry of Foreign Affairs**).
- 2000-2001** Worldwide - Teacher and facilitator of a course in the context of the sector-wide approach on macroeconomics and programme aid, poverty reduction and instruments of the international financing institutions. Course dictated to staff of 18 Embassies of the Netherlands. During some courses national counterpart staff and/or Embassy staff from other donor countries participated (**Netherlands Ministry of Foreign Affairs**).
- 2000** Tanzania - Team Leader of mid-term review of the Rufiji Environmental Management Project executed by the World Conservation Union (IUCN, Eastern Africa Regional Office). Project area comprised both wetlands (river delta with mangrove vegetation and floodplain). Focus on institutional context (regionalized and decentralised management and implementation). (**IUCN and Royal Netherlands Embassy at Dar es Salaam, Tanzania**)

- Worldwide - Senior member of the worldwide evaluation of the European Commission's Food Aid, Food Security and Programmes in support of Food Security (Council Regulation 1292/96). In particular responsible for the country study of Bolivia food security programme and final report elaboration. **(Natural Resources International Ltd, England)**
- 1999-2002** Nicaragua - Team Leader of backstopping services during the consolidation and transfer stage of an integrated development project in Nueva Guinea. Assistance to the management of a fruit and vegetable processing plant (juices, palm heart, chillies, marmalades). **(Royal Netherlands Embassy at Managua, Nicaragua)**
- 1999** Malawi, Namibia Swaziland, Lesotho, Zimbabwe. Member of mid-term review mission on the Macro - economic and Financial Management Institute of Eastern and Southern Africa. Responsible for the institutional aspects of support to Central Banks and Ministries of Finance. **(MEFMI / Royal Netherlands Embassy at Harare, Zimbabwe)**
- The Netherlands - Desk studies leading to the construction of a Conceptual and Analytical Framework for Environmental Management for the Inter-American Development Bank. **(AidEnvironment, the Netherlands)**
- Kenya - Team Leader of the formulation of the consolidation and transfer stage of the Kenyan Netherlands Wetlands Conservation and Training Programme. **(World Conservation Union and Royal Netherlands Embassy at Nairobi, Kenya)**
- Bolivia - Team Leader of a review and formulation mission of an assistance programme to economic grassroots organisations. Development of an intervention strategy. **(Netherlands Development Organisation SNV)**
- 1998- 2003** Dominica, St. Lucia, St. Vincent and the Grenadines. Member of a monitoring team (nine [9] missions over a four year period) on the use of Stabex funds aimed at a diversification of small island economies. Responsible for the social sector investments and the relation between social investments and economic performance (in particular vocational training). **(Commission of the European Union in Barbados)**
- 1997-1998** Ecuador -Team Leader of two review missions to the project "Community management and sustainable use of the mangrove areas in the Eloy Alfaro and San Lorenzo cantons in the Esmeraldas province". Reformulation of research and implementation priorities, and the management and organisation of activities. **(World Conservation Union -IUCN, Regional Branch for Latin America).**
- 1995-1998** The Netherlands/Bolivia - Member of co-ordination team on a countrywide evaluation of all DAC (OECD) registered

development co-operation between the Netherlands and Bolivia. In particular attention to debt relief and rescheduling, balance-of-payment support, agricultural development, technical assistance, women in development and non-governmental projects by co-financing agencies (GOM). **(Netherlands Ministry of Foreign Affairs, Policy and Operations Evaluation Department)**

1996

Bolivia, Chile, Honduras, Peru Analysis and systematisation of experiences with Social Investment Funds in Latin America. Preparation contributions to international seminar and publication. **(Netherlands Ministry of Foreign Affairs, DGIS)**

1994-1997

Chile - Team Leader of eleven (11) backstopping missions to the rural development project in the IX Region of Chile, PRODECAM. During a four-year period management support services were provided on institutional organisation, agro-industry, environment, participation of indigenous Mapuche population, and the strengthening of local (municipal) planning capacities. **(Netherlands Ministry of Foreign Affairs, DGIS)**

1994

Peru -Team Leader of an evaluation mission on the Tropical Forestry Action Plan project "Natural regeneration management of the Algarrobo tree for integrated development of rural communities in the Northern Coastal Area". **(Netherlands Ministry of Foreign Affairs, DGIS).**

Peru – Team Member of the evaluation of the Emergency Fund in the Inca Region, FONCODES-PREDES. Fieldwork in ex-violence area Chumbivilcas. **(United Nations Development Programme / Netherlands Ministry of Foreign Affairs, DGIS)**

Peru - Team Leader of an evaluation mission on the primary health care and sanitation project APRISABAC in Cajamarca. **(Netherlands Ministry of Foreign Affairs, DGIS).**

The Netherlands - Desk study on the feasibility of the establishment of feedmills in Sanya, China and in Senegal. Study in the framework of the "Development relevant export programme" (ORET). **(Netherlands Ministry of Foreign Affairs, DGIS)**

The Netherlands - Desk study on the delivery of second hand tugboats to China. Study in the framework of the "Development relevant export programme" (ORET). **(Netherlands Ministry of Foreign Affairs, DGIS)**

Colombia - Team Leader of fact finding mission on drug abuse prevention and rehabilitation projects, implemented by the United Nations International Drug Control Programme (UNDCP) in three major cities. **(Netherlands Ministry of Foreign Affairs, DGIS).**

1993

Peru - Member of the midterm evaluation team on the Peruvian Emergency Fund in the Inca region, FONCODES-PREDES. **(World Bank, DGIS).**

Bolivia - Evaluation of the Bolivian Social Investment Fund performance in the Chaco Region. Analysis of sustainability aspects and the progress on effect and impact evaluation. **(Kreditanstalt für Wiederaufbau, Germany).**

Bolivia - Member of evaluation team on the seed potato production project PROSEMPA. Analysis of microeconomic cost-benefit relation of seed potato production in various ecological zones. **(Netherlands Ministry of Foreign Affairs, DGIS).**

Albania - Team Leader of a marketing study of agricultural commodities in the Fier Region. This was the first assessment of Albania's export opportunities for horticultural produce. **(Netherlands Ministry of Agriculture, Nature Management and Fisheries)**

Worldwide and Malawi - Member of evaluation mission on the World Food Programme (WFP) performance in Malawi, within the context of a worldwide evaluation of WFP activities. **(Christian Michelsen Institute, Norway)**

Bolivia - Member of the midterm evaluation team of the Bolivian Social Investment Fund. Responsible for the evaluation of planning, implementation, monitoring and evaluation procedures. **(World Bank)**

1992-1993

Bolivia - Team Leader of appraisal mission and follow-up mission for a waste processing plant using anaerobic technology for the city of La Paz. Financial and economic cost-benefit analysis. **(Netherlands Ministry of Foreign Affairs, DGIS)**

Surinam - Team Leader of appraisal and post appraisal mission of the Smallholders Support Project. Input supply programme and credit facilities for smallholders and artisanal fishermen. **(International Fund for Agricultural Development (IFAD)**

1992

Peru - Team Leader of a midterm review of a small and micro enterprise development project in the Cusco-Sicuaní corridor (PRAMPECUS). **(Netherlands Ministry of Foreign Affairs, DGIS)**

Zambia - Team Leader of evaluation mission of the Logistics of Fertilizer Distribution and Maize Haulage Project. Marketing, storage facilities and rural transport. **(Netherlands Ministry of Foreign Affairs, DGIS)**

Colombia - Team Leader fact finding mission PPP Tumaco project ('Pequeños Proyectos Productivos' Tumaco). Cost-benefit analysis of cooperative marketing of cacao and coco. **(Netherlands Ministry of Foreign Affairs, DGIS)**

- SADC countries - Member of formulation mission for the FINNIDA / SATCC / WMO Meteorology project. Cost recovery and financial sustainability; analysis of the macroeconomic importance of meteorological information in the SADC countries. **(FINNIDA, Finland).**
- 1991** Zimbabwe - Member of the preparatory mission for the Agricultural Services Project. Cost recovery for agricultural extension services (AGRITEX). **(World Bank)**
- 1992** Jamaica - Member of the formulation mission for the Rio Grande Valley Development Project, Phase II, Portland. **(Netherlands Ministry of Foreign Affairs, DGIS).**
- 1987-1991** Peru - Team Leader and Project Manager of the Integrated Rural Development Project 'PRODERM', Cusco. Special attention to the consolidation, sustainability and replicability of project works and activities and finally for project completion and transfer. **(Government of Peru / European Community / Netherlands Ministry of Foreign Affairs, DGIS)**
- 1983-1987** Malawi - Agricultural Planner at the Ministry of Agriculture. Activities: general technical assistance in the field of agricultural economics and planning. Special activities: production and demand forecast; fiscal policy related to agricultural sector; agricultural price policy; food balance analysis. **(1985-1987: Netherlands Ministry of Foreign Affairs, DGIS) (1983-1985: UN/DTCD)**
- Panama - Regional Planner at the Ministry of Planning and Economic Policy. Activities: regional development planning for the Veraguas Province; setting up of participative planning procedures and decentralised budgeting. **(UN/DTCD)**
- 1979-1980** The Netherlands - Junior Staff Member / Research Assistant at the Free University of Amsterdam. Activities: assistance in the development of an evaluation methodology for the Mexican Integrated Rural Development Programme (PIDER). **(Centro de Investigaciones de Desarrollo Rural, Mexico / Free University, Amsterdam)**
- 1978** Mexico - Field research in Mexico (six months). Socio-economic analysis of agricultural (irrigation) project in Quintana Róo, on behalf of UNICEF. **(Free University, Amsterdam - traineeship).**

Shortlist of publications and reports of professional interest

Policy and Operations Evaluation Department. Ministry of Foreign Affairs. *From Project Aid towards Sector Support. An evaluation of the sector-wide approach in Dutch bilateral aid 1998-2005*. November 2006. IOB Evaluaties no. 301. ISBN 905328 351X (Dutch) and ISBN 90 5146 0007 (English).

Policy and Operations Evaluation Department. Ministry of Foreign Affairs. *On solidarity and professionalisation. Evaluation of Municipal International co-operation (1997-2001)*. August 2004. IOB. Evaluations no.297. Ministry of Foreign Affairs: ISBN 90-5328-342-0 (English) and ISBN 90-5328-341-2 (Dutch).

Eisa Abdelgalil and Willem Cornelissen. (2003). *Results of International Debt Relief in Bolivia*. IOB. Ministry of Foreign Affairs. ISSN 15166-3000.

Eisa Abdelgalil and Willem Cornelissen. (2003). *Results of International Debt Relief in Peru*. IOB. Ministry of Foreign Affairs. ISSN 15166-3000.

Eisa Abdelgalil and Willem Cornelissen. (2003). *Results of International Debt Relief in Jamaica*. IOB. Ministry of Foreign Affairs. ISSN 15166-3000.

Cornelissen, W.J. (2003). *Performance Indicators for Good Governance*. Master's thesis Public Administration. Faculty of Social Sciences. Erasmus University, Rotterdam.

Cornelissen, W.J., P.van Ginneken, JJ.Kessler and B.Romijn (2000). *Environmental Management: a framework for a new approach*. Interamerican Development Bank, Washington.

Netherlands Ministry of Foreign Affairs (1998). *Bolivia. Evaluation of the Netherlands Development Programme with Bolivia*. 3 volumes, Netherlands Ministry of Foreign Affairs, The Hague. ISBN 90-5328-205-X

Cornelissen, W.J. The contributions of bilateral aid of the Netherlands to Structural Adjustment and Poverty Alleviation. In: *The Bolivian Experiment: Structural Adjustment and Poverty Alleviation*, pp. 218-248. CEDLA, Latin America Studies 1998, ISBN 90 70280 37X.

Cornelissen, W.J. Social Investment Funds in Latin America. In: *El Aporte de los Fondos de Inversión a la Política Social de los Estados*, pp. 248-266, FOSIS, Santiago, April 1996.

Cornelissen, W.J. and M.Lajo (1991). *Hyperinflation and Agricultural Credit (1991)*. Lima, Peru.

Cornelissen, W.J. "Ex-ante evaluation: objective methods but no methods for the objectives". In: *Ruralter* no. 6, pp. 85-94, CICDA, Peru, March 1990.

Cornelissen, W.J. (1980). *Rural credit and dependency relations of small farmers*. Master's thesis, Institute for Geographical Studies, Free University of Amsterdam, (in Dutch).

Articles in journals and newspapers.

Well over 100 reports on consultancy assignments.